

**WRITTEN QUESTION TO THE MINISTER FOR TREASURY AND RESOURCES
BY DEPUTY M.R. HIGGINS OF ST. HELIER
ANSWER TO BE TABLED ON TUESDAY 26th FEBRUARY 2019**

Question

Will the Minister, as shareholder representative, seek from Jersey Post the publication of a price comparison for each of its services (such as mail and parcel rates and 'signed for' delivery) with its United Kingdom, Guernsey and Isle of Man counterparts?

Answer

Jersey Post has provided the following response:-

Jersey Post, along with the other postal authorities, publish our full set of prices on our respective websites which are available to all to review and compare. A spreadsheet showing the various price points for Jersey Post, Royal Mail, Guernsey Post and Isle of Man Post Office is set out below. We have compared standard, signed for and tracked & signed for services for local (i.e. within the territory of the postal office authority), national (i.e. UK and the three crown dependencies), Europe and Rest of World. The results from across all services are:

- Local: we are first or second cheapest for 99% of price points (42% of the time we are the cheapest);
- Local to National: we are first or second cheapest for 56% of price points (32% of the time we are the cheapest);
- Local to Europe: we are first or second cheapest for 67% of price points (40% of the time we are the cheapest);
- Local to the rest of the world: we are first or second cheapest for 44% of price points (27% of the time we are the cheapest).

We offer discounts on postage under the following categories:

- Pre-Christmas for a three week period available on stamps;
- British Forces;
- Business customers;
- Online Premium Services;
- Blind and partially sighted.

The States' Statistics Unit's Jersey Household Spending report for 2014/15 stated that the average household spend on postal services was £0.90 per week, or £46.80 per year.

In understanding price differences between postal authorities it is also important to understand the different cost drivers. For example Jersey receives three times as much mail as it sends. As we pay for half of the flight cost even though we only use a fraction of the space our unit conveyance cost is higher from the island than Royal Mail's is to the island. Guernsey Post who has two large online card companies sends more than it receives and therefore has different cost dynamics.

If further information is required Jersey Post is more than happy to meet with interested members.

		Jersey			United Kingdom			Guernsey			Isle of Man			
		Standard	Signed-For	T&S	Standard	Signed-For	T&S	Standard	Signed-For	T&S	Standard	Signed-For	T&S	
Letter	100g	£0.50	£1.75	£5.00	£0.67	£1.77	£6.50	£0.46	£1.56	£3.88	£0.52	£1.62	£6.50	
	Large Letter	100g	£0.82	£2.07	£5.32	£1.01	£2.11	£6.50	£0.63	£1.73	£3.88	£1.01	£2.11	£6.50
		250g	£1.19	£2.44	£5.69	£1.40	£2.50	N/A	£1.10	£2.20	N/A	£1.40	£2.50	N/A
		500g	£1.66	£2.91	£6.16	£1.87	£2.97	£7.30	£1.55	£2.65	£5.56	£1.87	£2.97	£7.30
	750g	£2.08	£3.33	£6.58	£2.60	£3.70	N/A	£1.95	£3.05	N/A	£2.60	£3.70	N/A	
Parcel	100g	£1.07	£2.32	£5.57	N/A	N/A	£6.50	£1.01	£2.11	£3.88	N/A	N/A	£6.50	
	500g	£1.64	£2.89	£6.14	N/A	N/A	£7.30	£1.96	£3.06	£5.56	£3.10	£4.10	£7.30	
	1kg	£2.66	£3.91	£7.16	£3.45	£4.45	£8.60	£3.14	£4.24	£6.84	£4.10	£5.10	£8.60	
	1.5kg	£3.98	£5.23	£8.48	N/A	N/A	N/A	£4.34	£5.44	N/A	£5.50	£6.50	N/A	
	2kg	£5.31	£6.56	£9.81	£5.50	£6.50	£11.00	£5.54	£6.64	£8.62	£6.65	£7.65	£11.00	
Large Parcel	5kg	£7.54	N/A	£12.04	£15.85	£16.85	N/A	£9.00	N/A	£11.07	£7.25	£17.48	£16.34	
	10kg	£7.70	N/A	£12.20	£21.90	£22.90	£26.60	£12.00	N/A	£13.11	£12.30	N/A	£26.60	
	20kg	£7.87	N/A	£12.37	£33.40	£34.40	£41.20	£15.00	N/A	£17.34	£12.30	N/A	£41.20	
	30kg	£8.03	N/A	£12.53	N/A	N/A	£39.15	£18.00	N/A	N/A	£12.30	N/A	N/A	
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		Standard	Signed-For	T&S	Standard	Signed-For	T&S	Standard	Signed-For	T&S	Standard	Signed-For	T&S	
Letter	100g	£0.65	£2.90	£6.15	£0.67	£1.77	£6.50	£0.62	£1.72	£8.50	£0.52	£1.62	£6.50	
	Large Letter	100g	£1.12	£3.37	£6.62	£1.01	£2.11	£6.50	£0.94	£2.04	£8.50	£1.01	£2.11	£6.50
		250g	£1.57	£3.82	£7.07	£1.40	£2.50	N/A	£1.64	£2.74	N/A	£1.40	£2.50	N/A
		500g	£2.09	£4.34	£7.59	£1.87	£2.97	£7.30	£2.64	£3.74	£10.30	£1.87	£2.97	£7.30
	750g	£2.91	£5.16	£8.41	£2.60	£3.70	N/A	£3.50	£4.60	N/A	£2.60	£3.70	N/A	
Parcel	100g	£2.26	£4.51	£7.76	N/A	N/A	£6.50	N/A	N/A	£8.50	N/A	N/A	£6.50	
	500g	£3.43	£5.68	£8.93	N/A	N/A	£7.30	£3.75	£4.85	£10.30	£3.10	£4.10	£7.30	
	1kg	£5.51	£7.76	£11.01	£3.45	£4.45	£8.60	£5.50	£6.60	£12.75	£4.10	£5.10	£8.60	
	1.5kg	£7.70	£9.95	£13.20	N/A	N/A	N/A	£8.00	£9.10	N/A	£5.50	£6.50	N/A	
	2kg	£8.40	£10.65	£13.90	£5.50	£6.50	£11.00	£10.50	£11.60	£16.50	£6.65	£7.65	£11.00	
Large Parcel	5kg	£12.05	N/A	£17.55	£15.85	£16.85	N/A	£12.40	£27.35	£29.95	£15.29	£17.48	£16.34	
	10kg	£12.38	N/A	£17.88	£21.90	£22.90	£26.60	£16.00	N/A	£35.00	£17.47	N/A	£26.60	
	20kg	£12.71	N/A	£18.21	£33.40	£34.40	£41.20	£25.00	N/A	£52.95	£24.03	N/A	£41.20	
	30kg	£13.48	N/A	£18.98	N/A	N/A	£39.15	£35.00	N/A	N/A	£46.97	N/A	N/A	
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		Standard	Signed-For	T&S	Standard	Signed-For	T&S	Standard	Signed-For	T&S	Standard	Signed-For	T&S	
Letter	100g	£0.76	£4.01	£7.26	£1.55	£6.50	£6.50	£1.54	£7.59	£8.49	£1.93	£7.42	£7.42	
	Large Letter	100g	£1.38	£4.63	£7.88	£2.65	£7.85	£7.85	£1.81	£7.86	£8.76	£2.15	£7.36	£7.85
		250g	£2.67	£5.92	£9.17	£3.85	£8.30	£8.30	£3.49	£9.54	£10.44	£4.19	£9.17	£9.17
		500g	£4.62	£7.87	£11.12	£4.90	£9.10	£9.10	£5.61	£11.66	£12.56	£7.03	£10.71	£10.71
	750g	£6.93	£10.18	£13.43	£5.95	£9.60	£9.60	£8.46	£14.51	£15.41	£9.96	£11.73	£11.73	
Parcel	100g	£2.87	£6.12	£9.37	£4.15	£8.95	£8.95	£2.27	£8.32	£9.22	£3.20	£8.33	£8.33	
	500g	£5.73	£8.98	£12.23	£6.20	£10.55	£10.55	£6.50	£12.55	£13.45	£6.61	£10.82	£10.82	
	1kg	£9.24	£12.49	£15.74	£8.65	£12.55	£12.55	£12.26	£18.31	£19.21	£12.32	£13.33	£13.33	
	1.5kg	£13.86	£17.11	£20.36	£10.90	£14.45	£14.45	£17.90	£23.95	£24.85	£14.65	£16.21	£16.21	
	2kg	£18.48	£21.73	£24.98	£12.10	£15.25	£15.25	£23.54	£29.59	£30.49	£16.52	£18.08	£18.08	
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		Standard	Signed-For	T&S	Standard	Signed-For	T&S	Standard	Signed-For	T&S	Standard	Signed-For	T&S	
Letter	100g	£0.94	£5.19	£8.44	£2.25	£7.25	£7.25	£2.31	£8.36	£9.26	£3.56	£9.17	£9.17	
	Large Letter	100g	£2.64	£6.89	£10.14	£3.30	£8.50	£8.50	£2.75	£8.80	£9.70	£3.83	£9.08	£9.08
		250g	£4.41	£8.66	£11.91	£4.85	£9.35	£9.35	£5.57	£11.62	£12.52	£8.06	£10.29	£10.29
		500g	£7.56	£11.81	£15.06	£7.10	£11.15	£11.15	£9.45	£15.50	£16.40	£11.47	£13.17	£13.17
	750g	£11.34	£15.59	£18.84	£9.15	£12.45	£12.45	£11.25	£17.30	£18.20	£13.71	£15.40	£15.40	
Parcel	100g	£3.68	£7.93	£11.18	£4.85	£9.65	£9.65	£3.79	£9.84	£10.74	£4.10	£9.17	£9.17	
	500g	£9.20	£13.45	£16.70	£8.50	£12.95	£12.95	£10.00	£16.05	£16.95	£10.96	£13.27	£13.27	
	1kg	£14.72	£18.97	£22.22	£13.35	£17.35	£17.35	£15.70	£21.75	£22.65	£17.18	£18.34	£18.34	
	1.5kg	£22.08	£26.33	£29.58	£16.30	£19.70	£19.70	£21.20	£27.25	£28.15	£20.14	£21.96	£21.96	
	2kg	£29.44	£33.69	£36.94	£18.30	£21.10	£21.10	£26.70	£32.75	£33.65	£22.96	£24.78	£24.78	

LOCAL

NATIONAL

EUROPE

ROW